


AGENDA AT-A-GLANCE

The IBBA Conference starts on Friday, May 19th with an evening Kick Off Reception, and concludes on Sunday, May 21st.

FRIDAY MAY 19
(PRE CONFERENCE)

8:00am - 5:00pm	Sunbelt Meeting
8:00am - 5:00pm	IBBA Canada Meeting
8:00am - 5:00pm	Transworld Meeting
8:00am - 12:00pm	IBBA Course 120 Part III: Tax Issues Every Business Broker Needs To Know Instructor: Monty Walker <i>SEPARATE REGISTRATION REQUIRED</i>
8:00am - 12:00pm	IBBA Course 301: Introduction to M&A Instructor: Mike Adhikari <i>SEPARATE REGISTRATION REQUIRED</i>
1:00pm - 5:00pm	IBBA Course 108: Overcoming Objections in Listing and Sales Contracts Instructor: Jim Afinowich <i>SEPARATE REGISTRATION REQUIRED</i>
1:00pm - 5:00pm	IBBA Course 207: Turning Engagement into Commissions with Benchmarking Instructor: Greg Kells <i>SEPARATE REGISTRATION REQUIRED</i>
5:30pm - 7:00pm	Conference Kick Off Party <i>Sponsored by</i> CREDIT BENCH <small>Powered By First Home Bank</small>

SATURDAY MAY 20

7:00am - 8:00am	Breakfast with Exhibitors
7:00am - 8:00am	Affiliate Group Breakfast
8:00am - 9:45am	Opening Ceremony <i>Sponsored by</i>  LiveOakBank.
10:00am - 11:15am	Workshop Sessions <i>Sponsored by</i> CIBC
11:15am - 12:30pm	Marketplace Exhibition
12:30pm - 1:30pm	Lunch Program <i>Sponsored by</i>  FUNDEX SOLUTIONS
1:30pm - 2:45pm	Workshop Sessions <i>Sponsored by</i> CIBC
2:45pm - 3:30pm	Marketplace Exhibition
3:30pm - 4:15pm	Mastermind Sessions
4:25pm - 5:15pm	Mastermind Sessions
5:30pm - 7:30pm	Marketplace Cocktail Party <i>Sponsored by</i>  FOUNTAINHEAD

SUNDAY MAY 21

7:00am - 8:30am	Breakfast with Exhibitors + IBBA Committees
7:30am - 8:30am	IWEN Networking Breakfast
8:30am - 9:45am	Workshop Sessions <i>Sponsored by</i> CIBC
9:45am - 10:45am	Marketplace Exhibition
10:45am - 12:00pm	Workshop Sessions <i>Sponsored by</i> CIBC
12:00pm - 1:30pm	Lunch with Member Excellence Awards Recognition <i>Sponsored by</i>  CLIENTSIO
1:45pm - 3:00pm	Workshop Sessions <i>Sponsored by</i> CIBC
3:30pm - 5:00pm	Closing Panel

THE IBBA CONFERENCE CONCLUDES AT 5:00PM ON SUNDAY, MAY 21ST.
THE OPTIONAL COURSES OCCUR ON FRIDAY, MAY 19TH.