



Platinum Sponsors



Dual Chapter Meeting

All members ♦ Invited Guests ♦ Lansing ♦ October 11, 2019

What's Wrong with Business Brokerage and What to Do About It

Glen Cooper, Founder & Managing Partner, Colorado Business Brokers, Business Broker and Coach

Glen has been a business broker since 1979 successfully leading business brokerage firms in Maine, New Hampshire and Colorado. In addition, he has served as a credentialed business appraiser, national instructor and coach for business brokers. He is now a Board Member and Education Vice President of the Colorado Association of Business Intermediaries (CABI).

Glen grew up in Colorado and returned to his home state in 2010. Meanwhile, founded Maine Business Brokers, was vice president of New Hampshire Business Sales, and a sole practitioner in Colorado since returning founding Colorado Business Brokers in 2018.

Glen has appraised and/or sold over 500 small businesses and has created his 36-lecture business brokerage training course, eBook and print book. Glen's materials will be available for purchase at the break.

Location: Lansing Community College- West
Auditorium
5708 Cornerstone Drive
Lansing, MI 48917

Time:	Early Networking	11:30 am
	Buffet Lunch:	12:00 - 1:00
	Meeting /Speaker	1:00 - 2:45
	Break	2:45 - 3:00
	Speaker 2 nd Session	3:00 - 4:00
	Casual Networking	4:00 - ?

Networking: Great opportunity to get to know 'your friends from the other side.'

- **Connect 1 on 1 with our guest presenter.**
- A table will be available for your promotional materials. Bring your teasers and be ready to discuss them with brokers who might be interested.
- Casual networking following the meeting will be **encouraged**

Costs: Any charges can be paid via PayPal through the [MBBA website](#)

Members registered before October 4, 2019	No Charge
Members registered or canceled after October 4, 2019	\$15.00
Guests registered before October 4, 2019	\$30.00
Guests registered after October 4, 2019 and Walk-ins	\$45.00