

BUSINESS BROKER EDUCATIONAL SUMMIT

Learn How to Properly Price a Business & Close More Deals!

A properly valued and priced business sells faster! The Ohio Business Brokers Association (OBBA) and the International Business Brokers Association (IBBA) are pleased to bring you this 4 day learning seminar worth 32 credit hours, at a significant savings!

Course #210: Analyzing & Recasting Financials (16 hours)
Course #220: Introduction to Pricing Small Businesses (8 hours)
Course #221: Pricing Small Businesses (8 hours)

Visit www.ibba.org/ibba-university/courses/ for full course descriptions.

WANT TO REALLY SAVE? SELECT THE CBI BUNDLE OPTION TO SAVE 30% & EARN YOUR CBI IN JUST 90 DAYS!

The Certified Business Intermediary (CBI) credential is the industry's gold standard designation for business brokers who demonstrate the highest commitment to education, professionalism and ethics. Join this elite group to distinguish yourself and gain additional exposure opportunities!

The CBI Bundle Package includes:

- The Summit Pass (#210, #220, #221)
- IBBA Annual Membership
- 6 IBBA Online Courses* (to fulfill the CBI elective course requirements)
- The IBBA Fall Conference Pass (November 11-13, Phoenix)
- The CBI Application Fee

*Online courses include:

- 1) #101 Intro to Business Brokerage
- 2) #501 Standards of Care
- 3) #104 Legal Aspects of Business Brokerage
- 4) #150 Building A Listing Inventory
- 5) #206 Managing Due Diligence
- 6) #208 Managing The Closing & Turnover

DID YOU KNOW? IBBA Membership now includes free access to PeerComps and Business Reference Guide Online, a \$799 annual retail value!

**RETURN YOUR REGISTRATION FORM BY AUGUST 15, 2016.
QUESTIONS? Call us at 888-686-IBBA (4222)**

See next page for Registration Form

AUGUST 21-24 2016

SUMMIT PASS

\$750

Includes all 3 pricing and recasting courses, and lunch each day.

Normally \$1,200+!

CBI BUNDLE

\$2,696

Includes the Summit Pass, IBBA Membership, and everything you need to earn the CBI.

Normally \$3,800+!

LOCATION

IBBA Headquarters
7100 E. Pleasant Valley Rd.
Independence OH 44131
3rd Floor Training Room

HOTEL

Holiday Inn, Independence
6001 Rockside Rd.
Independence OH 44131
216-524-8050

To obtain our \$90 room rate you must call the hotel and mention 'IBBA.' Free shuttle provided to/from CLE airport and training facility.

HURRY! ONLY 25



AUGUST 21-24, 2016
IBBA HEADQUARTERS
7100 E. Pleasant Valley Road
Independence, OH 44131



IBBA/OBBA SUMMIT ENROLLMENT FORM: RETURN BY AUGUST 15, 2016

To enroll in the Summit, please complete the form below and fax to 800-630-2380 or email to education@ibba.org. Please note that all transactions must be processed via credit card, and all charges are in U.S. dollars.

Your Name:
Your Mailing Address:
Your Phone:
Your Email:
Company Name:

SELECT (X) YOUR PROGRAM BELOW

Full Summit Pass \$ 750 USD
CBI Bundle Package..... \$2,696 USD



PAYMENT DETAILS

Credit Card Type: (Visa, MasterCard, Amex)
Expiration:
Security Code:
Credit Card Number:
Name on Credit Card:

My credit card billing address is the same as the mailing address provided above.
My credit card billing address is:

TERMS & ACKNOWLEDGEMENT

- (1) Confirmation. You will receive an email within 3 business days confirming your registration and transaction are complete. This email serves as your receipt.
(2) Summit Pass Refunds. Summit Pass cancellations must be received in writing to education@ibba.org. Cancellations received at least 5 business days prior to the event will be entitled to a full refund, less a \$50 USD transaction fee. Cancellations received after this time or no-shows will not be refunded.
(3) CBI Bundle Refunds. The IBBA Membership, Online Courses and CBI Fee components of the CBI Bundle Package are non-refundable. See #2 above for terms regarding Summit Pass Refunds. Conference Pass refunds are subject to the then-current cancellation and refund provisions posted for the Conference.
(4) Previous Purchases. The CBI Bundle Package does not apply to previous purchases.

By signing below, I acknowledge that I have read and understand the terms above, and I authorize my credit card to be charged for the applicable amount of the Program I selected.

Print Name
Signature
Date