

**ATTENDEE INFORMATION**

(Complete information is needed to process your registration including payment information. Please type or print. If, due to disability, you have special needs or requirements, please contact IBBA at 1.888.686.4222)

I am a member of:  IBBA  M&A Source  I am a Non-member

I would like to join:  IBBA \$449  M&A Source \$495

Name (as you wish it to appear on your badge): \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Country: \_\_\_\_\_ ZIP/Postal Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

**CONFERENCE REGISTRATION FEES**

	On or Before October 15th	After October 15th
<b>M&amp;A Source Conference</b> (Wed. - Thurs.)	<input type="checkbox"/> \$495 (M&A Source Members) <input type="checkbox"/> \$595 (Non-M&A Members)	<input type="checkbox"/> \$595 (M&A Source Members) <input type="checkbox"/> \$695 (Non-M&A Members)
<b>M&amp;A Source Conference One Day Pass</b>	<input type="checkbox"/> \$295 (Wed., November 17) <input type="checkbox"/> \$295 (Thurs., November 18)	<input type="checkbox"/> \$350 (Wed., November 17) <input type="checkbox"/> \$350 (Thurs., November 18)
<b>IBBA Conference</b> (Thurs. - Sat.)	<input type="checkbox"/> \$520 (IBBA Members) <input type="checkbox"/> \$620 (Non-IBBA Members)	<input type="checkbox"/> \$720 (IBBA Members) <input type="checkbox"/> \$820 (Non-IBBA Members)
<b>Both IBBA and M&amp;A Source Conferences</b> (Wed. - Sat.)	<input type="checkbox"/> \$915 (M&A Source Members) <input type="checkbox"/> \$1,015 (Non-M&A Members)	<input type="checkbox"/> \$1,115 (M&A Source Members) <input type="checkbox"/> \$1,215 (Non-M&A Members)

**SPOUSE/GUEST MEAL REGISTRATION**

Guests who are not conference attendees are invited to attend special events and meals. Guests must pre-register and pay a fee to participate.

Spouse/Guest Name: \_\_\_\_\_

M&A Source Spouse/Guest (Wednesday)  \$50

IBBA Spouse/Guest (Thursday evening/Friday)  \$50

**COURSES** In addition to the M&A Source and IBBA Conferences, the following courses will be offered in Las Vegas. Class size is limited and will close when full, so register early!

**Monday, November 15**

#350 + M&A Opportunities in the Health Industry – AM	<input type="checkbox"/> \$225
#210 * Analyzing and Recasting Financial Statements – Day 1	<input type="checkbox"/> \$400
#335 Maximizing the Value of the Privately Held Company	<input type="checkbox"/> \$295
#423 + Managing the Seller's Options – The Seller's Unending Question – PM	<input type="checkbox"/> \$225

**Tuesday, November 16**

#340 + Fundamentals of Distribution Business M&A – AM	<input type="checkbox"/> \$225
#104 * Legal Aspect of Business Brokerage	<input type="checkbox"/> \$269
#150 Securing Sellers	<input type="checkbox"/> \$269
#210 * Analyzing and Recasting Financial Statements – Day 2	<input type="checkbox"/> \$0
#217 Choice of Business Entity	<input type="checkbox"/> \$269
#425 Understanding Private Equity	<input type="checkbox"/> \$325
#370 + Fundamentals of Service Business M&A – PM	<input type="checkbox"/> \$225

**Wednesday, November 17**

#155 Buyer Management	<input type="checkbox"/> \$269
#215 Selling and Appraising Restaurants	<input type="checkbox"/> \$269
#220 * Introduction to Pricing Small Businesses	<input type="checkbox"/> \$269
#250 Positioning the Buyer and the Seller using SBA Financing	<input type="checkbox"/> \$269
#301 ** Introduction to Mergers & Acquisitions	<input type="checkbox"/> \$295
#311 How to Develop of Buy-Side Practice	<input type="checkbox"/> \$295

**Thursday, November 18**

#117 + Understanding Tax Returns – AM	<input type="checkbox"/> \$199
#205 + Power Networking – AM	<input type="checkbox"/> \$199
#206 + Managing the Due-Diligence Process – AM	<input type="checkbox"/> \$199
#550 + Marketing with Seminars – AM	<input type="checkbox"/> \$199
#221 * Pricing Small Businesses – Level 2	<input type="checkbox"/> \$269
#551 + Seller Seminar for the Business Broker – PM	<input type="checkbox"/> \$199

**Saturday, November 20**

#307 Financing the M&A Acquisition	<input type="checkbox"/> \$295
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<b>Total:</b>	<b>\$ _____</b>
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**COURSE TEXTBOOK FEES**

Valuing Small Businesses & Professional Practices

(To accompany Courses 210, 220, and 221, textbook recommended)

Member  \$80 Non-Member  \$100

**CBI EXAM REGISTRATION**

I plan to take the CBI Comprehensive Exam.

I have submitted my CBI application and will have completed all of the

CBI requirements prior to taking the exam on Saturday, November 20, 2010

**Course Symbols:**

\* CBI Course

\*\* May be substituted for course 101

+ ½ Day Course

**PAYMENT**

Total Fees Due \$ \_\_\_\_\_

Less IBBA Vouchers - \$ \_\_\_\_\_

**Total Payment Due: \$ \_\_\_\_\_**

Card Holder Name: \_\_\_\_\_

Card Number: \_\_\_\_\_

Expires: \_\_\_\_\_

Signature: \_\_\_\_\_

By your signature, you accept receipt of all fax and e-mail communication and confirmation from IBBA.

**Cancellations** received in writing by November 20<sup>th</sup> will be refunded, and charged a 20% processing fee. No refunds will be issued for cancellations received after November 20<sup>th</sup>.

You will receive an e-mail confirmation of your registration fees.

**Mail** this completed form with payment/voucher to

IBBA, 8305 Solutions Center, Chicago, IL 60677-8003

**Fax** this form to 312.673.6599

**Register** online at [www.ibba.org](http://www.ibba.org)